

# A characterization of forward utilities

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An agent tries to find the  $X^*$  in his set  $\mathcal{X}$  of attainable future endowments so that

$$\mathbb{E}[U(X^*)] = \sup_{X \in \mathcal{X}} \mathbb{E}[U(X)]$$

where the utility function  $U : \mathbb{R} \mapsto \mathbb{R} \cup \{-\infty\}$  is increasing and concave models the agent's tolerance for risk.

Merton's problem: Suppose the agent can trade in a market  $(S_t)_{t \geq 0}$ , modelled as a  $d$ -dimensional semimartingale.

Fix an initial wealth  $X_0 = x$  and let

$$\mathcal{A} = \{\pi = (\pi_t)_{t \geq 0} \text{ predictable} : X_t(\pi) \geq 0 \text{ a.s. for all } t \geq 0\}$$

be the set of admissible strategies, where where

$$X_t(\pi) = x + \int_0^t \pi_s dS_s$$

Fix a time horizon  $T > 0$  and let

$$\mathcal{X} = \{X_T(\pi) : \pi \in \mathcal{A}\}$$

Given  $x$ ,  $T$  and the function  $U$ , what is

$$\sup_{X \in \mathcal{X}} \mathbb{E}[U(X)]?$$

More importantly, what is the optimizing strategy  $\pi^*$  such that

$$X_T(\pi^*) = X^*?$$

Techniques include

- ▶ dynamic programming, Bellman equation
- ▶ convex duality, martingales

Example: Suppose  $r = 0$  and

$$dS_t = \text{diag}(S_t)(\mu dt + \sigma dW_t)$$

for constants  $\mu \in \mathbb{R}^d$  and  $\sigma \in \mathbb{R}^{d \times d}$ .

Let  $U$  have constant relative risk aversion, i.e.,

$$U(x) = \frac{x^\gamma}{\gamma}$$

for some  $\gamma < 1, \gamma \neq 0$ .

Merton showed

$$\sup_{X \in \mathcal{X}} \mathbb{E}[U(X)] = \frac{x^\gamma}{\gamma} \exp\left(\frac{\gamma}{1-\gamma} \frac{|\sigma^{-1}\mu|^2 T}{2}\right)$$

and the optimal strategy  $\pi^*$  is a scalar multiple of the mutual fund

$$(\sigma\sigma^T)^{-1}\mu.$$

In general, however, the optimal strategy  $\pi^*$  may depend on the horizon  $T$ .

- ▶ For an agent planning for retirement, the horizon  $T$  has a clear meaning.
- ▶ For a fund manager, who wants to maximize return every day but with no particular terminal date, which  $T$  should he use?

Indeed, consider the following two scenarios.

- ▶ At time  $t = 0$ , the investor solves the Merton problem for time horizon  $T = 2$  and picks her investment strategy to attain the optimal endowment  $X^*$ .
- ▶ At time  $t = 0$ , the investor solves the Merton problem for time horizon  $T = 1$  and picks her investment strategy to attain the optimal endowment  $X'$ . Then, at time  $t = 1$ , the investor solves the Merton problem for time horizon  $T = 2$ , this time with initial endowment  $x = X'$ , and picks her investment strategy to attain the optimal endowment  $X''$ .

In the two scenarios above, it is generally the case that  $X^* \neq X''$  with positive probability.

- ▶ In the context of an infinite horizon real option problem, Henderson and Hobson (2006) introduced the notion of horizon-unbiased utility functions.
- ▶ Musiela and Zariphopoulou (2006) introduced the very similar notion of forward dynamic utilities to address the issues raised above.

The idea: Let

$$u(x) = \sup_{X \in \mathcal{X}} \mathbb{E}[U(X)].$$

Then  $u$  somehow quantifies the agent's utility at time 0 of initial endowment  $x$ .

In more suggestive notation: Let

$$U(x, 0) = \sup_{X \in \mathcal{X}} \mathbb{E}[U(X, T)].$$

Let  $\mathcal{X}_{t,T}^x$  set of endowments attainable at time  $T$  starting with  $x$  at time  $t$ .

### Definition

A function  $U : \mathbb{R} \times [0, \infty) \times \Omega \rightarrow \mathbb{R} \cup \{-\infty\}$  is called a forward utility function if

- ▶  $x \mapsto U(x, t, \omega)$  is increasing and concave for all  $t \geq 0$  and  $\omega \in \Omega$



$$U(x, t) = \sup_{X \in \mathcal{X}_{t,T}^x} \mathbb{E}[U(X, T) | \mathcal{F}_t]$$

for all  $0 \leq t \leq T$ .

In the context of Merton's problem, let

$$\mathcal{A}_t^x = \{\pi = (\pi_s)_{s \geq t} \text{ predictable} : X_{s,t}^x(\pi) \geq 0 \text{ a.s. for all } s \geq t\}$$

be the set of admissible strategies, where where

$$X_{s,t}^x(\pi) = x + \int_s^t \pi_u dS_u$$

and

$$\mathcal{X}_{t,T}^x = \{X_{t,T}^x(\pi) : \pi \in \mathcal{A}_t^x\}$$

## Question

*Do forward dynamic utilities ever exist?*

## Answer

*Yes. For instance, consider*

$$dS_t = \text{diag}(S_t)(\mu dt + \sigma dW_t).$$

*Then*

$$U(x, t) = \frac{x^\gamma}{\gamma} \exp\left(-\frac{\gamma}{1-\gamma} \frac{|\sigma^{-1}\mu|^2 t}{2}\right)$$

*Hobson and Henderson, and Musiela and Zariphopoulou have constructed a number of other examples.*

## Question

*If we have a utility function  $u : \mathbb{R} \mapsto \mathbb{R} \cup \{-\infty\}$ , can we find a forward utility  $U$  such that*

$$U(x, 0, \omega) = u(x)?$$

Consider a general market model with

$$dS_t = \text{diag}(S_t)(\mu_t dt + \sigma_t dW_t)$$

where adapted to a filtration  $(\mathcal{F}_t)_{t \geq 0}$  which may be strictly larger than the filtration generated by  $W$ .

Let  $\Theta_t = \sigma_t^{-1} \mu_t$  be the market price of risk process. Assume:

- ▶  $(\Theta_t)_{t \geq 0}$  is continuous and uniformly bounded.
- ▶  $\Theta_t \neq 0$  almost surely for all  $t \geq 0$ .

▶

$$\int_0^\infty |\Theta_t|^2 dt = \infty$$

almost surely.

We only consider forward utilities  $U : \mathbb{R} \times [0, \infty) \times \Omega \rightarrow \mathbb{R} \cup \{-\infty\}$  that satisfy the following assumptions:

- ▶  $U(x, t, \omega) > -\infty$  for all  $x > 0$ ,  $t \geq 0$  and  $\omega \in \Omega$ .
- ▶  $x \mapsto U(x, t, \omega)$  is strictly increasing, strictly concave on  $(0, \infty)$  for all  $t \geq 0$  and  $\omega \in \Omega$ .
- ▶  $(x, t) \mapsto U(x, t, \omega)$  is of class  $C^{3,1}$  on  $(0, \infty) \times [0, \infty)$  for all  $\omega \in \Omega$ .
- ▶  $\lim_{x \downarrow 0} U_x(x, t, \omega) = \infty$  and  $\lim_{x \uparrow \infty} U_x(x, t, \omega) = 0$  for all  $t \geq 0$  and all  $\omega \in \Omega$ , where  $U_x = \frac{\partial U}{\partial x}$ .
- ▶ There exists an optimal endowment  $X^* \in \mathcal{X}_{t,T}^x$  such that

$$\mathbb{E}[U(X^*), T] | \mathcal{F}_t] = U(x, t)$$

for each  $x > 0$  and  $0 \leq t \leq T$ .

## Answer

A function  $u : \mathbb{R}_+ \rightarrow \mathbb{R}$  can be extended to a forward dynamic utility such that

$$u(x) = U(x, 0, \omega)$$

if and only if  $z \mapsto I(e^z)$  is the Laplace transform of a finite measure, where  $I = (u')^{-1}$ .

Example: For CARA utility  $u(x) = \frac{x^\gamma}{\gamma}$  we have  $I(e^z) = \exp\left(z \frac{1}{\gamma-1}\right)$

## Question

*How can forward dynamic utilities be characterized?*

## Answer

## Theorem

*The following are equivalent:*

- ▶  *$U$  is a forward utility*
- ▶ *There exists a finite measure  $\nu$  such that*

$$I(y, t) = \int_{(0, \infty)} y^{-r} \exp\left(-\frac{r(r-1)}{2} \int_0^t |\sigma_s^{-1} \mu_s|^2 ds\right) \nu(dr)$$

*where  $I(\cdot, t) = U_x(\cdot, t)^{-1}$ .*

## Corollary

*If  $U$  is a forward dynamic utility satisfying the conditions of the theorem, then the optimal portfolio  $\pi_t^*$  is a scalar multiple of the mutual fund*

$$(\sigma_t^T)^{-1}\Theta_t.$$

## Corollary

If  $U$  is a forward dynamic utility, then the convex dual function  $V$  defined by

$$V(y, t) = \sup_{x>0} U(x, t) - xy$$

satisfies

$$\begin{aligned} V(y, t) &= \inf_{Z \in \mathcal{Z}} \mathbb{E} \left[ V \left( y \frac{Z_T}{Z_t}, T \right) \mid \mathcal{F}_t \right] \\ &= \mathbb{E} \left[ V \left( y \frac{Z_T^*}{Z_t^*}, T \right) \mid \mathcal{F}_t \right] \end{aligned}$$

where

$$Z_t^* = \exp \left( -\frac{1}{2} \int_0^t |\Theta_s|^2 ds - \int_0^t \Theta_s^{-1} dW_s \right)$$

is the density of the Foellmer–Schweizer minimal martingale measure.

*Sketch of proof:* If  $U$  is a forward dynamic utility function, then

$$(U(x, t))_{t \geq 0}$$

is a continuous semimartingale, indexed by  $x$ . Hence the Itô-Wentzell formula holds

$$\begin{aligned} U(X_T, T) = U(X_t, t) &+ \int_t^T (\pi_s \cdot \sigma_s^{-1} \mu_s U_x + \frac{|\pi_s \cdot \sigma_s^{-1}|^2}{2} U_{xx}) ds \\ &+ \int_t^T \pi_s \cdot \sigma_s^{-1} \mu_s U_x dW_s \end{aligned}$$

Optimizing yields

$$U_t = \frac{U_x^2}{U_{xx}} \frac{|\Theta|^2}{2}.$$

Hence, the convex dual satisfies

$$V_t = y^2 V_{yy} \frac{|\Theta_t|^2}{2}.$$

But  $y \mapsto V(y, t, \omega)$  is decreasing and convex. Together with Widder's characterization of positive space-time harmonic functions yields the direct implication.

## Question

*Is there an axiomatic foundation for forward utilities a la von Neumann–Morgenstern preference theory?*