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# Pricing and hedging of derivatives based on non-tradable underlyings

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Paper on:

<http://www.mathematik.hu-berlin.de/~ankirchn/>

## Examples for non-tradable underlyings

- basket indices
  - weather indices: temperature, rainfall of snowfall
  - loss indices
  - prices of agricultural products
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- ▶ correlation to exchange-traded assets
  - ▶ partial hedging possible
  - ▶ **basis risk** remains
  - ▶ incompleteness
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## Questions:

- Fair prices = ?
  - Explicit cross hedging strategies = ?
  - Dynamic versus static risk?
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- Fair prices = ?
- Explicit cross hedging strategies = ?
- Dynamic versus static risk?

## Answers:

- ▶ Carmona, Davis, Henderson, Hobson, Imkeller, Monoyios, Musiela, Popier, Zariphopoulou, ...

# 1. Example: Weather derivatives based on Heating degree days

- common underlying of weather derivatives
- $T_i$  = average of the maximum and the minimum temperature on day  $i$  at a specific location
- $\text{HDD}_i = \max(0; 18 - T_i)$

Cumulative heating degree days

$$\text{cHDD}_t = \sum_{i=0}^{90} \text{HDD}_{t-i}$$

*Derivatives:*

- Option:  $(K - \text{cHDD})^+$
- Swap:  $b(\text{cHDD} - K)$

## How to model the dynamics

- **cHDD** can be modeled as a *geometric Brownian motion*

$$dR_t = \mu(t)R_t dt + \nu(t)R_t dW_t^1$$

(moving average)

- **correlated asset**

$$dS_t = S_t[\alpha(t, R_t)dt + \beta_1(t, R_t)dW_t^1 + \beta_2(t, R_t)dW_t^2]$$

## 2. Example: Crack Spreads

- simultaneous purchase of crude oil (crude) against sale of refined petroleum
- risk management tool for oil refiners

**Aim:** Optimal hedging of a *kerosene crack spread option*:

$$\left( K - (R_T^{ker} - S_T^{crude}) \right)^+$$

⇒ kerosene is correlated to heating oil (heat) futures

## price dynamics:

$$dR_t^{ker} = R_t^{ker} (b_1 dt + \gamma_2 dW_t^1 + \gamma_3 dW_t^2 + \gamma_4 dW_t^3)$$

$$dS_t^{heat} = S_t^{heat} (b_2 dt + \beta_1 dW_t^1 + \beta_2 dW_t^2,)$$

$$dS_t^{crude} = S_t^{crude} (b_3 dt + \gamma_1 dW_t^1)$$

## General aims:

- dynamics of
  - (a) utility indifference prices = ?
  - (b) marginal utility prices = ?
- **Explicit optimal cross hedging strategy:**

$$\# \text{ shares} = \frac{\partial \text{ ind. price}}{\partial \text{ underlying}} \times \text{correlation coeff.}$$

- ▶ generalisation of the  $\Delta$ -hedge

## The general model

Index process

$$dR_t = b(t, R_t)dt + \rho(t, R_t)dW_t,$$

$R$  is a Markov process: Conditioned on  $R_t = r$  the index solves

$$R_s^{t,r} = r + \int_t^s b(u, R_u^{t,r})du + \int_t^s \rho(u, R_u^{t,r})dW_u, \quad s \in [t, T]. \quad (I)$$

Derivative =  $F(R_T)$ ; with

$$F : \mathbb{R}^m \rightarrow \mathbb{R} \text{ bounded}$$

Correlated financial market with  $k$  risky assets with price process:

$$dS_t^i = S_t^i(\alpha_i(t, R_t)dt + \beta_i(t, R_t)dW_t), \quad i = 1, \dots, k, \quad (\text{II})$$

where  $\alpha : [0, T] \times \mathbb{R}^m \rightarrow \mathbb{R}^k$  and  $\beta : [0, T] \times \mathbb{R}^m \rightarrow \mathbb{R}^{k \times d}$ .

$W =$  the  $d$ -dimensional Brownian motion driving  $R$

investment strategy  $\lambda$  } = standard  
gain process }

Utility function:

$$U(x) = -e^{-\eta x} \quad (0 < \eta = \text{risk aversion})$$

maximal expected utility *with* derivative:

$$V^F(t, v, r) = \sup\{EU(v + G_T^{\lambda, t, r} + F(R_T^{t, r})) : \lambda \text{ adm.}\}$$

$\hat{\pi}$  is the optimal strategy:

$$EU(v + G_T^{\hat{\pi}, t, r} + F(R_T^{t, r})) = V^F(v, t, r)$$

$\hat{\pi} = \text{optimal investment} + \text{hedging}$

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**Isolate** the hedging part:

maximal expected utility *without* derivative:

$$V^0(t, v, r) = \sup \{ EU(v + G_T^{\lambda, t, r}) : \lambda \text{ adm.} \}$$

$\pi$  is the optimal strategy:

$$EU(v + G_T^{\pi, t, r}) = V^0(v, t, r)$$

derivative hedge

$$\Delta = \hat{\pi} - \pi$$

**Remark 1**  $\Delta =$  the best hedging strategy of  $F(R_T)$ .

**Aim:** **Explicit** representation of  $\Delta$ !

# Stochastic control problem

$$\pi = ?$$

$$\hat{\pi} = ?$$

Different approaches:

- HJB partial differential equation
- BSDEs

## What is a BSDE?

Parameters:

- $\xi$  r.v.  $\mathcal{F}_T$ -measurable
- $g : \Omega \times [0, T] \times \mathbb{R} \times \mathbb{R}^d \rightarrow \mathbb{R}$  predictable mapping

A BSDE with *terminal condition*  $\xi$  and *generator*  $g$  is an equation of the type

$$Y_t = \xi - \int_t^T Z_s dW_s + \int_t^T g(s, Y_s, Z_s) ds. \quad (\text{III})$$

A solution is a *pair* of predictable processes  $(Y, Z)$  such that (III) makes sense.

## The BSDE we need:

Let

- $\theta(t, r) = \beta^*(t, r)(\beta(t, r)\beta^*(t, r))^{-1}\alpha(t, r)$
- $C(t, r) = \{x\beta(t, r) : x \in \mathbb{R}^k\}$
- $\text{dist}(z, C(t, r)) = \min\{|z - c| : c \in C(t, r)\}$

Let

$$f : [0, T] \times \mathbb{R}^m \times \mathbb{R}^d \rightarrow \mathbb{R},$$
$$(t, r, z) \mapsto z\theta(t, r) + \frac{1}{2\eta}|\theta(t, r)|^2 - \frac{\eta}{2}\text{dist}^2\left(z + \frac{1}{\eta}\theta(t, r), C(t, r)\right),$$

Note that  $f$  grows **quadratically**

$$|f(t, r, z)| \leq c(1 + |z|^2) \quad \text{a.s.}$$

Let  $(\widehat{Y}^{t,r}, \widehat{Z}^{t,r}) \in \mathcal{S}^\infty(\mathbb{R}) \otimes \mathcal{H}^2(\mathbb{R}^d)$  be the solution of the quadratic BSDE

$$\widehat{Y}_s^{t,r} = F(R_T^{t,r}) - \int_s^T \widehat{Z}_u^{t,r} dW_u - \int_s^T f(u, R_u^{t,r}, \widehat{Z}_u^{t,r}) du, \quad s \in [t, T],$$

**Lemma 1** (*Hu, Imkeller, Müller 2005*)

$$V^F(v, t, r) = -e^{-\eta(v - \widehat{Y}_t^{t,r})}$$

and

$$\widehat{\pi}_s \beta(s, R_s^{t,r}) = \Pi_{C(t,r)} [\widehat{Z}_s^{t,r} + \frac{1}{\eta} \theta(s, R_s^{t,r})], \quad s \in [t, T],$$

where  $\Pi_{C(t,r)} =$  projection operator onto  $C(t, r)$ .

Similarly:  $V^0$  and  $\pi$  via  $(Y^{t,r}, Z^{t,r}) =$  the solution of

$$Y_s^{t,r} = 0 - \int_s^T Z_u^{t,r} dW_u - \int_s^T f(u, R_u^{t,r}, Z_u^{t,r}) du, \quad s \in [t, T],$$

**Theorem 1**  $p(t, r) := Y_t^{t,r} - \widehat{Y}_t^{t,r}$  is the *indifference price*, i.e.

$$V^F(t, v - p(t, r), r) = V^0(t, v, r).$$

And

$$\Delta_s \beta(s, R_s^{t,r}) = \Pi_{C(t,r)} [\widehat{Z}_s^{t,r} - Z_s^{t,r}]$$

**So what?**

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## Properties of the BSDE

### Theorem 2 (Markov property)

There exist mb. deterministic functions  $\hat{u}(t, x)$  and  $\hat{v}(t, x)$  s.th.

$$\hat{Y}_s^{t,r} = \hat{u}(s, R_s^{t,r}) \quad \text{and} \quad \hat{Z}_s^{t,r} = \hat{v}(s, R_s^{t,r}) \rho(s, R_s^{t,r}).$$

**Corollary 1** Since  $p(t, r) := Y_t^{t,r} - \hat{Y}_t^{t,r}$ , the indifference price at time  $t$

- depends only on  $R_t$ !
- And not on  $S_t$ !

**Theorem 3 (Moment estimates)** (A., Imkeller, Reis 07)

Let  $f$  be differentiable in  $r$ ;  $f$  and  $\nabla_r f$  are Lipschitz, ....

Then for  $p > 1$

$$E \sup_{s \in [t, T]} |\widehat{Y}_s^{t,r} - \widehat{Y}_s^{t,r'}|^{2p} \leq C|r - r'|^{2p}$$

and

$$E \left[ \left( \int_t^T |\widehat{Z}_s^{t,r} - \widehat{Z}_s^{t,r'}|^2 ds \right)^p \right] \leq C|r - r'|^{2p}$$

**Theorem 4 (Differentiability)** (A., Imkeller, Reis 07)

There exists a version of  $(\widehat{Y}_s^{t,r}, \widehat{Z}_s^{t,r})$  such that a.s.

- (1)  $\widehat{Y}_s^{t,r}$  is continuous in  $s$  and cont. differentiable in  $r$  (classical sense)
- (2)  $\widehat{Z}_s^{t,r}$  is differentiable in a weak sense (norm topology)
- (3)  $(\nabla_r \widehat{Y}_s^{t,r}, \nabla_r \widehat{Z}_s^{t,r})$  solves the BSDE

$$\begin{aligned} \nabla_r \widehat{Y}_t^{t,r} &= \nabla_r F(R_s^{t,r}) \nabla_r R_s^{t,r} - \int_t^T \nabla_r \widehat{Z}_s^{t,r} dW_s \\ &\quad + \int_t^T \left[ \nabla_r f(s, R_s^{t,r}, \widehat{Z}_s^{t,r}) \nabla_r R_s^{t,r} \right. \\ &\quad \left. + \nabla_z f(s, R_s^{t,r}, \widehat{Z}_s^{t,r}) \nabla_r \widehat{Z}_s^{t,r} \right] ds. \end{aligned} \tag{IV}$$

Remark: random Lipschitz constant:  $\widehat{Z}_s^{t,r}$

**Theorem 5 (Malliavin differentiability)** (*A., Imkeller, Reis 07*)

$$D_{\vartheta} \widehat{Y}_s^{t,r} = \nabla_r \widehat{u}(s, R_s^{t,r}) D_{\vartheta} R_s^{t,r}$$

and

$$\widehat{Z}_s^{t,r} = D_s \widehat{Y}_s^{t,r} = \nabla_r \widehat{u}(s, R_s^{t,r}) \rho(s, R_s^{t,r})$$

## Main economic results

Properties of the BSDEs  $\implies$

**Theorem 6** *The indifference price  $p(t, r) = Y_t^{t,r} - \widehat{Y}_t^{t,r}$  is differentiable in  $r$ .*

**Theorem 7** *The derivative hedge  $\Delta$  at time  $t$  depends only on  $R_t$ , and*

$$\begin{aligned}\Delta(t, r)\beta(t, r) &= \Pi_{C(t,r)}[\widehat{Z}_t^{t,r} - Z_t^{t,r}] \\ &= \Pi_{C(t,r)}[\nabla_r(\widehat{Y}_t^{t,r} - Y_t^{t,r})\rho(s, R_s^{t,r})] \\ &= -\Pi_{C(t,r)}[\nabla_r p(t, r)\rho(t, r)].\end{aligned}$$

**Remark:**

- *complete* case:  $\Delta =$  'delta hedge'
- where is the *risk aversion*  $\eta$ ?

**Example 1:**

- cHDD

$$dR_t = \mu(t)R_t dt + \nu(t)R_t dW_t^1$$

- correlated asset

$$dS_t = S_t[\alpha(t, R_t)dt + \beta_1(t, R_t)dW_t^1 + \beta_2(t, R_t)dW_t^2]$$

Then

$$\Delta(t, r) = -\nu(t) \frac{\partial p(t, r)}{\partial r} \frac{\beta_1(t, r)}{(\beta_1^2 + \beta_2^2)(t, r)}.$$

## Example 2: Kerosene crack spread

$$\begin{aligned}dR_t^{ker} &= R_t^{ker} (b_1 dt + \gamma_2 dW_t^1 + \gamma_3 dW_t^2 + \gamma_4 dW_t^3) \\dS_t^{heat} &= S_t^{heat} (b_2 dt + \beta_1 dW_t^1 + \beta_2 dW_t^2, ) \\dS_t^{crude} &= S_t^{crude} (b_3 dt + \gamma_1 dW_t^1)\end{aligned}$$

Then

$$\Delta(t, r) = \left( -\frac{\partial}{\partial(\text{crude})} p(t, r) + \left( \frac{\beta_1 \gamma_3}{\gamma_1 \beta_2} - \frac{\gamma_2}{\gamma_1} \right) \frac{\partial}{\partial(\text{ker})} p(t, r) - \frac{\gamma_3}{\beta_2} \frac{\partial}{\partial(\text{ker})} p(t, r) \right).$$

# Pricing by marginal utility

Concerns with indifference prices:

- Ind. prices are **non-linear**:

$$\text{ind. price of } 2 \times F(R_T) \neq 2 \times \text{ind. price of } (F(R_T))$$

$\implies$  pricing by marginal utility

## Definition 1

$$\sup_{\lambda} \{EU(v + G_T^{\lambda,t,r} + qF(R_T^{t,r}) - p(t,r,q))\} = \sup_{\lambda} \{EU(v + G_T^{\lambda,t,r})\}$$

**Pricing formula:**

$$MUP = \frac{\partial p(t, r, q)}{\partial q} \Big|_{q=0}$$

Recall:  $p(t, r, q) = Y_t^{t,r} - \widehat{Y}_t^{t,r,q}$ , where

$$\widehat{Y}_s^{t,r,q} = qF(R_T^{t,r}) - \int_s^T \widehat{Z}_u^{t,r,q} dW_u - \int_s^T f(u, R_u^{t,r}, \widehat{Z}_u^{t,r,q}) du, \quad s \in [t, T],$$

The derivative wrt  $q$ :

$$\frac{\partial}{\partial q} \widehat{Y}_s^{t,r,q} = F(R_T^{t,r}) - \int_s^T \frac{\partial}{\partial q} \widehat{Z}_u^{t,r,q} dW_u - \int_s^T \frac{\partial}{\partial z} f(u, R_u^{t,r}, \widehat{Z}_u^{t,r,q}) \frac{\partial}{\partial q} \widehat{Z}_u^{t,r,q} du,$$

Put  $q = 0 \implies$

$$U_s^{t,r} = F(R_T^{t,r}) - \int_s^T V_u dW_u - \int_s^T \frac{\partial}{\partial z} f(u, R_u^{t,r}, Z_u^{t,r}) V_u du \quad (\text{V})$$

### Theorem 8

$$MUP := \frac{\partial p(t, r, q)}{\partial q} \Big|_{q=0} = U_t^{t,r}$$

**Remark:** (V) is a BSDE with random Lipschitz condition

## References

- Ankirchner S., Imkeller P. and Popier A. **Optimal cross hedging of insurance derivatives**, to appear in Stoch. Anal. Appl., 2007.
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Thanks for your attention!

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