

# A model for large investor, where she trades at utility indifference prices of market makers

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# Outline

Standard financial model (for “small” trader)

Desirable features of a model for “large” trader

Literature (very incomplete!)

Trading at utility indifference prices of the market

Asymptotic analysis: summary of results

Conclusion

## Model for “small” trader

Input: price process  $S = (S_t)$ .

Key assumption: trader’s actions do not affect  $S$ .

For *simple* strategy

$$\theta_t = \sum_{n=1}^N \vartheta_n 1_{(t_n, t_{n+1}]},$$

where  $\theta_t$  is the number of stocks at time  $t$  and  $\vartheta_n \in \mathbf{L}^0(\mathcal{F}_{t_n})$ , the terminal wealth

$$X_T(\theta) = \sum_{n=1}^N \vartheta_n (S_{t_{n+1}} - S_{t_n})$$

Mathematical challenge: define terminal wealth for *general*  $\theta$ .

# Passage to continuous time trading

The passage from discrete to continuous-time trading is done in two steps:

1. Establish that  $S$  is a *semimartingale*
  - 1.1  $\Leftrightarrow \exists$  limit of discrete sums, when the sequence  $(\theta^n)$  of simple integrand converges uniformly (Bechteler-Dellacherie)
  - 1.2  $\Leftarrow$  Absence of arbitrage for *simple strategies* (NFLBR) (Delbaen & Schachermayer (1994)).
2. If  $S$  is a semimartingale, then we can extend the map  $\theta \rightarrow X_T(\theta)$  from simple to general (continuous) strategies  $\theta$  arriving to *stochastic integrals*:

$$X_T(\theta) = \int_0^T \theta_t dS_t.$$

# Basic results for the “small” trader model

## Fundamental Theorems of Asset Pricing:

1. Absence of arbitrage for general admissible strategies (NFLVR)  $\Leftrightarrow S$  is a local martingale under an equivalent probability measure (Delbaen & Schachermayer (1994)).
2. Completeness  $\Leftrightarrow$  Uniqueness of a martingale measure for  $S$  (Harrison & Pliska (1983)).

**Arbitrage-free pricing formula:** in complete financial model the arbitrage-free price for a European option with maturity  $T$  and payoff  $f$  is given by

$$p = \mathbb{E}_{\mathbb{Q}}[f],$$

where  $\mathbb{Q}$  is the unique martingale measure.

# Desirable features of a model for “large” trader

Logical requirements:

1. Allow for general continuous-time trading strategies.
2. Give the “small” trader model in the limit:

$$X_T(\epsilon\theta) = \epsilon \int_0^T \theta_t dS_t^{(0)} + o(\epsilon), \quad \epsilon \rightarrow 0.$$

Practical goal: computation of *liquidity corrections* to the prices of derivatives:

$$p(\epsilon) = \epsilon \mathbb{E}_{\mathbb{Q}}[g] + \underbrace{\frac{1}{2} \epsilon^2 C(g)}_{\text{liquidity correction}} + o(\epsilon^2).$$

Here  $p(\epsilon)$  is the price for  $\epsilon$  contingent claims  $g$ . Of course, we expect to have

$$C(g) \leq 0 \text{ for all } g \text{ and } < 0 \text{ for some } g.$$

## Literature (very incomplete!)

Model is an input: Jarrow (1992), (1994);  
Frey and Stremme (1997);  
Platen and Schweizer (1998);  
Papanicolaou and Sircar (1998);  
Cuoco and Cvitanic (1998);  
Cvitanic and Ma (1996);  
Schonbucher and Wilmott (2000);  
Cetin, Jarrow and Protter (2002);  
Bank and Baum (2003);  
Cetin, Jarrow, Protter and Warachka (2006),  
...

Model is an output (a result of equilibrium):  
Kyle (1985), Back (1990), ...

# Financial model

1. Uncertainty and the flow of information are modelled, as usual, by a filtered probability space  $(\Omega, \mathcal{F}, (\mathcal{F}_t)_{0 \leq t \leq T}, \mathbb{P})$ .
2. Traded securities are European contingent claims with maturity  $T$  and payments  $f = (f_i)$ .
3. Prices are quoted by a finite number of market makers.

3.1 Utility functions  $U = (U_m(x))_{x \in \mathbb{R}, 1 \leq m \leq M}$  (defined on *real line*):

$$\frac{1}{c} < -\frac{U'_m(x)}{U''_m(x)} < c \text{ for some } c > 0.$$

$\Rightarrow U_m$  has *exp*-like behavior. In particular,  $U_m$  is bounded above and we can assume that

$$U_m(\infty) = 0.$$

3.2 Initial (random) endowments  $E_0 = (E_0^m)_{1 \leq m \leq M}$  ( $\mathcal{F}$ -measurable random variables) form a *Pareto allocation*.

# Pareto allocation

## Definition

A vector of random variables  $E = (E^m)_{1 \leq m \leq M}$  is called a *Pareto allocation* if there is no other allocation  $F = (F^m)_{1 \leq m \leq M}$  of the same total endowment:

$$\sum_{m=1}^M F^m = \sum_{m=1}^M E^m,$$

which would leave all market makers not worse and at least one of them better off in the sense that

$$\mathbb{E}[U_m(F^m)] \geq \mathbb{E}[U_m(E^m)] \quad \text{for all } 1 \leq m \leq M,$$

and

$$\mathbb{E}[U_m(F^m)] > \mathbb{E}[U_m(E^m)] \quad \text{for some } 1 \leq m \leq M.$$

# Pricing measure of Pareto allocation

First-order condition: We have equivalence between

1.  $E = (E^m)_{1 \leq m \leq M}$  is a Pareto allocation.
2. The ratios of the marginal utilities are non-random:

$$\frac{U'_m(E^m)}{U'_n(E^n)} = \text{const}(m, n).$$

Pricing measure  $\mathbb{Q}$  of the Pareto allocation  $E$  is defined by the marginal rate of substitution rule:

$$\frac{d\mathbb{Q}}{d\mathbb{P}} = \frac{U'_m(E^m)}{\mathbb{E}[U'_m(E^m)]}, \quad 1 \leq m \leq M.$$

(Marginal) price process of the traded contingent claims  $f$  corresponding to the Pareto allocation  $E$  is defined to be

$$S_t = \mathbb{E}_{\mathbb{Q}}[f | \mathcal{F}_t]$$

A trading of very small quantities at this price does not change the expected utilities of market makers.

## Simple strategy

**Strategy:** a predictable process  $\theta = (\theta_t^i)$ , where  $\theta_t^i$  is the number of the contingent claims  $f_i$  in the portfolio at time  $t$ .

We need to specify the terminal wealth  $X_T(\theta)$ , that is, to define the map

$$\theta \rightarrow X_T(\theta).$$

We start with a *simple* strategy

$$\theta_t = \sum_{n=1}^N \vartheta_n 1_{(t_n, t_{n+1}]},$$

Denote by  $\eta = (\eta_t)$  the corresponding *cash balance process*:

$$\eta_t = \sum_{n=1}^N \xi_n 1_{[t_n, t_{n+1})}.$$

Here  $\vartheta_n$  and  $\xi_n$  are  $\mathcal{F}_{\tau_n}$ -measurable r.v. denoting the cumulative number of shares and the amount of cash received by the agent up to and including time  $t_n$ .

## Trading at time 0

1. The market makers start with the initial Pareto allocation  $E_0 = (E_0^m)_{1 \leq m \leq M}$  of the total (random) endowment:

$$\Sigma_0 := \sum_{m=1}^M E_0^m.$$

2. After the trade in  $\vartheta_0$  shares at the cost  $\xi_0$ , the total endowment becomes

$$\Sigma_{t_1} = \Sigma_0 - \xi_0 - \vartheta_0 f.$$

3.  $\Sigma_{t_1}$  is redistributed as *Pareto allocation*  $E_{t_1} = (E_{t_1}^m)_{1 \leq m \leq M}$ .
4. **Key condition:** *the expected utilities of market makers do not change*, that is,

$$\mathbb{E}[U_m(E_{t_1}^m)] = \mathbb{E}[U_m(E_0^m)], \quad 1 \leq m \leq M.$$

## Trading at time $t_n$

1. The market makers have  $\mathcal{F}_{t_{n-1}}$ -Pareto allocation  $E_{t_n} = (E_{t_n}^m)_{1 \leq m \leq M}$  of the total (random) endowment:

$$\Sigma_{t_n} := \sum_{m=1}^M E_{t_n}^m = \Sigma_0 - \xi_{n-1} - \vartheta_{n-1}f.$$

2. After the trade in  $\vartheta_n - \vartheta_{n-1}$  shares at the cost  $\xi_n - \xi_{n-1}$ , the total endowment becomes

$$\begin{aligned}\Sigma_{t_{n+1}} &= \Sigma_{t_n} - (\xi_n - \xi_{n-1}) - (\vartheta_n - \vartheta_{n-1})f \\ &= \Sigma_0 - \xi_n - \vartheta_n f.\end{aligned}$$

3.  $\Sigma_{t_{n+1}}$  is redistributed as  $\mathcal{F}_{t_n}$ -Pareto allocation  $E_{t_{n+1}}$ .
4. **Key condition:** the conditional expected utilities of market makers do not change, that is,

$$\mathbb{E}[U_m(E_{t_{k+1}}^m) | \mathcal{F}_{t_k}] = \mathbb{E}[U_m(E_{t_k}^m) | \mathcal{F}_{t_k}], \quad 1 \leq m \leq M.$$

## Final step

The large trader arrives at maturity  $t_N = T$  with

1.  $\theta_T = \vartheta_N$  shares of contingent claims  $f$ .
2. cash amount  $\eta_T = \xi_N$ .

Hence, finally, her terminal wealth is given by

$$X_T(\theta) := \eta_T + \theta_T f = \Sigma_0 - \Sigma_T.$$

### Lemma

*For any simple strategy  $\theta$  the cash balance process  $\eta = \eta(\theta)$  and the terminal wealth  $X_T(\theta)$  are defined uniquely.*

**Mathematical challenge:** define the terminal wealth  $X_T(\theta)$  for *general* strategy  $\theta$ .

## More on economic assumptions

This wealth evolution for large trader is essentially based on two economic assumptions:

**Market efficiency** After each trade the market makers form a *Pareto allocation*.

⇔ They can trade any contingent claim between each other (not only  $f$ )!

**Information** At any moment, the market makers do not anticipate any future trades on behalf of the large economic agent.

⇔ The agent can split any order in a sequence of very small trades at marginal prices.

⇔ The expected utilities of market makers do not change.

### Remark

From the standpoint of investor this is the most “friendly” type of interaction with market makers.

## Comparison with Arrow-Debreu equilibrium

Economic assumptions behind Arrow-Debreu equilibrium:

**Market efficiency** (Same as above)

After re-balance the market makers form a *Pareto allocation*.

⇔ They can trade anything between each other (not only  $f$ )!

**Information** The market makers have *perfect knowledge* of strategy  $\theta$ .

⇔ The change in Pareto allocation occurs only at initial time.

⇒ The expected utilities of market makers *increase* as the result of trade.

## Large trader model based on Arrow-Debreu equilibrium

Given a strategy  $\theta$  the market makers immediately change the initial Pareto allocation  $E_0$  to another Pareto allocation  $\tilde{E} = \tilde{E}(\theta)$  with pricing measure  $\tilde{\mathbb{Q}}$ , the price process

$$\tilde{S}_t := \mathbb{E}_{\tilde{\mathbb{Q}}}[f | \mathcal{F}_t]$$

and total endowment

$$\tilde{\Sigma} := \sum_{m=1}^M \tilde{E}^m$$

such that

$$\Sigma_0 - \tilde{\Sigma} = \int_0^T \theta d\tilde{S},$$

and the following “clearing” conditions hold true:

$$\mathbb{E}_{\tilde{\mathbb{Q}}}[E_0^m] = \mathbb{E}_{\tilde{\mathbb{Q}}}[\tilde{E}^m], \quad 1 \leq m \leq M.$$

## Technical assumptions

Back to our model.

**Mathematical challenge:** define terminal wealth for *general*  $\theta$ .

### Assumption

The utility functions of market makers have bounded *prudence* coefficient:

$$\left| -\frac{U''''(x)}{U'''(x)} \right| \leq K, \text{ for some constant } K > 0.$$

### Assumption

The filtration is generated by a Brownian motion  $W = (W^i)$  and the *Malliavin derivatives* of the payoffs  $f = (f^k)$  are bounded:

$$|\mathbf{D}_t(f)| < K, \quad 0 \leq t \leq T, \text{ for some constant } K > 0.$$

## Process of indirect utilities

For a simple strategy  $\theta$  we denote by  $u = (u_t^m(\theta))$  the process of expected (indirect) utilities for market makers:

$$u_t^m = \mathbb{E}[U_m(E_t^m) | \mathcal{F}_t], \quad 0 \leq t \leq T.$$

Clearly, the knowledge of  $u_T^m$  allows us to compute the terminal endowment  $E_T^m$

$$u_T^m = U_m(E_T^m) \Rightarrow E_T^m = U_m^{-1}(u_T^m)$$

and, hence, the terminal wealth of large economic agent:

$$X_T(\theta) = \Sigma_0 - \Sigma_T = \Sigma_0 - \sum_{m=1}^M U_m^{-1}(u_T^m).$$

**Crucial observation:** for a simple strategy  $\theta$  at any time  $t$  the knowledge of indirect utilities  $u_t = (u_t^m)$  and the number of stocks  $\theta_t$  allows us to identify uniquely the Pareto allocation  $E_t(\theta)$ .

## Passage to continuous-time trading

The key intermediate result is the following

### Theorem

*Assume the technical conditions above. There is a continuously differentiable stochastic vector field  $A = (A_t(u, q))$  and a constant  $K > 0$  such that*

$$\begin{aligned} |A_t^m| &\leq K|u_m|(1 + |q|) \\ \left| \frac{\partial A_t^m}{\partial u_k} \right| &\leq K \frac{u_m}{u_k} (1 + |q|) \end{aligned}$$

*and for any simple strategy  $\theta$  the indirect utilities of the market makers solve the following stochastic differential equation:*

$$du_t = A_t(u_t, \theta_t) dW_t, \quad u_0^m = \mathbb{E}[U_m(E_0^m)].$$

# Passage to continuous-time trading

## Theorem

Assume the technical conditions above. Let  $(\theta^n)$  be a sequence of simple processes and  $\theta$  be a (general) stochastic process such that

1.  $|\theta^n| \leq \Psi$ , where  $\Psi = (\Psi_t)$  be a stochastic process such that

$$\int_0^T \Psi_u^2 du < \infty$$

2.  $(\theta^n)$  converges to  $\theta$  in  $\mathbb{P}(d\omega) \times dt$ -probability.

Then the terminal capitals  $X_T(\theta^n)$  converge in probability to

$$X_T(\theta) = \Sigma_0 - \Sigma_T = \sum_{m=1}^M E_0^m - \sum_{m=1}^M U_m^{-1}(u_T^m)$$

where  $u = u(\theta)$  solves the following SDE:

$$du_t = A_t(u_t, \theta_t) dW_t, \quad u_0^m = \mathbb{E}[U_m(E_0^m)].$$

## Remark on admissibility

The previous theorem allows us to define terminal wealth for any process  $\theta$  satisfying:

$$\int_0^T \theta_t^2 dt < \infty \quad (\mathbb{P} - a.s.).$$

Contrary to classical “small” agent model this set of strategies does not allow arbitrage. Indeed, for any such  $\theta$  the process of indirect utilities  $u = u(\theta)$  is a *local martingale bounded above (by 0)*  $\Rightarrow$  a global *submartingale*. In particular,

$$\mathbb{E}[U_m(E_T^m(\theta))] \geq \mathbb{E}[U_m(E_0^m)], \quad 1 \leq m \leq M,$$

and, therefore, if the terminal wealth of the large agent

$$X_T(\theta) = \sum_{m=1}^M E_0^m - \sum_{m=1}^M E_T^m(\theta)$$

is nonnegative ( $\mathbb{P}$ -a.s.), then it is given by 0.

# Asymptotic analysis: summary of results

- ▶ For a strategy  $\theta$  we have the following expansion for terminal wealth:

$$X_T(\epsilon\theta) = \epsilon \int_0^T \theta_u dS_u^0 + \frac{1}{2}\epsilon^2 L_T(\theta),$$

where  $L_T(\theta)$  can be computed by solving two auxiliary *linear* SDEs.

- ▶ We use above expansion to compute replication strategy and liquidity correction to the prices of derivatives in the next order ( $\epsilon^2$ ). (Good qualitative properties!)
- ▶ Key inputs: *risk-tolerance wealth processes* of market makers for initial Pareto equilibrium.

# Conclusion

- ▶ We have developed a continuous-time model for large trader starting with economic primitives, namely, the preferences of market makers.
- ▶ In this model, the large investor trades “smartly”, not revealing herself to market makers and, hence, not increasing their expected utilities.
- ▶ We show that the computation of terminal wealth  $X_T(\theta)$  for a strategy  $\theta$  comes through a solution of a non-linear SDE.
- ▶ The model allows us to compute rather explicitly liquidity corrections to the terminal capitals of trading strategies and to the prices of derivatives.
- ▶ The model has “good” qualitative properties.